



Introducing Tech Data's Flagship Security Partner, Arbor Networks

Projected revenue for DDoS prevention solutions in 2012 is expected to increase by 52% over the previous year, according to a recent Infonetics Research report*. The report named Arbor Networks® as the market leader in DDoS detection and mitigation solutions.

Protect your customers by offering the only enterprise data center security product focused on stopping availability threats such as DDoS—the Pravail™ Availability Protection System ("Pravail APS") from Arbor.

Tech Data's Arbor Networks team can help you become an authorized Arbor Advantage Partner. Get Started Today.

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| STEP 1 Complete an Arbor Advantage Partner Program application & Foreign Corrupt Practices Act (FCPA) checklist. |
| STEP 2 Sign Arbor Networks' Reseller Agreement. |
| STEP 3 Obtain your login to Arbor's Partner Portal to access training and sales/marketing tools to help you uncover new business opportunities. |
| STEP 4 Jump-start your sales efforts by attending a live webcast. |
| STEP 5 Obtain your required Pravail APS Certification. |

Complete these steps and be eligible for additional product discounts!

For additional information to get you on the road to success, please visit techdata.com/arbornetworks or contact:

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*Infonetics Research, *DDoS Prevention Appliance Market Outlook*, 12/22/11.

